

Change form Life Cycle Service Pensioenfonds Deloitte

You must use this form when you opt to change your current service level to service level 'Self-Management'.

Name and initials:

Flexioen account number:

I opt for service level Self-Management

(tick if applicable)

If you wish to opt for service level Self-Management you are required to complete your future asset mix below. In addition, you are legally required to complete the investment profile questionnaire and accompanying reply sheet for determining the investment profile, included in this appendix.

My future asset mix will be as follows:

(complete table below)

Name investment fund

Shares

Robeco Emerging Markets Equities%

Robeco Property Equities%

Robeco European Conservative Equities%

Robeco European Equities%

Robeco%

Alternative investments

Robeco Listed Private Equity%

Robeco Commodities%

Bonds

Robeco High Yield Bonds%

Robeco Global Bonds%

Cash and cash equivalents

Roparco Flexioen%

Other Robeco funds¹

.....%

.....%

Total (must be 100%):

100%

I hereby likewise order a change of my current portfolio into above asset mix

(tick if applicable)

¹ For a list of available funds, see Participants' brochure Robeco at website www.deloitte.nl

Questionnaire investment profile Flexioen

Name and initials:

Account number:

This questionnaire must be completed when you opt for the service level Self-Management in the Life Cycle Service. Using this investment profile we will periodically monitor your portfolio and provide you with an advice based on the asset mixes (see participants' brochure or www.robeco.nl/pensionproviders), as determined by the board of Deloitte's pension fund.

If you hold several accounts, please complete several questionnaires.

Questions

With each question, please choose the description that best fits your situation.

1. Financial situation:

After the retirement date, how much do you depend on the pensionable income that you accrue in this account?

- 0 Fully (between 90%- 100%): My income after retirement fully depends on this account. After my retirement date I have no supplementary income such as assets and/or other pension income available to provide for my fixed costs and cost of living.
- 2 Largely (between 60%-90%): My income after retirement largely depends on this account. After my retirement date I hardly have any supplementary income such as assets and/or other pension income available to provide for my fixed costs and cost of living.
- 5 Partly (between 30%-60%): My income after retirement partly depends on this account. After my retirement date I partly have supplementary income such as assets and/or other pension income available to provide for my fixed costs and cost of living.
- 10 To a limited extent (between 0 %-30 %): My income after retirement depends on this account to a limited extent. After my retirement date I largely or fully have supplementary income such as assets and/or other pension income available to provide for my fixed costs and cost of living.

2. Risk attitude:

How do you respond to a sharp drop of your (accrued) pension capital in this account?

- 0 I do not sleep well and worry.
- 5 I feel sorry, but trust that the result will ultimately be positive.
- 10 I am aware of the risks and accept the consequences.

3. I expect my pension contributions into my pension account to:

- 2 Increase
- 1 Retain the same level
- 0 Decrease
- 1 Fluctuate

4. Experience:

Have you invested in financial instruments, such as investment funds, before?

- 2 Yes, actively
- 1 Yes, but not actively
- 0 No

5. Profession:

Are you (or have you been) trading in financial instruments professionally?

- 2 Yes
- 0 No

6. Training:

Have you followed a training in which you gained knowledge about financial instruments?

- 2 Yes
- 0 No

Reply sheet to determine the Flexioen investment profile

Name and initials:

Account number:

* If you have several accounts, please complete a questionnaire per account number.

According to the questionnaire you have completed, you have taken 4 simple steps to determine the investment profile of your pension account.

Step 1 Determine the aggregate value of questions 1, 2 and 3

Complete the aggregate points of question 1 : . . .
 Complete the aggregate points of question 2 : . . .
 Complete the aggregate points of question 3 : . . .

Total Step 1 : . . .

Step 2 Determine the aggregate value of questions 4, 5 and 6

Complete the aggregate points of question 4 : . . .
 Complete the aggregate points of question 5 : . . .
 Complete the aggregate points of question 6 : . . .

Total Step 2 : . . .

Step 3 Please use the table below to determine the investment profile applicable to you:

Points from step 1	Points from step 2		
	0	1-5	6
More than 20	IV	V	VI
Between 16 -20	III	IV	V
Between 11 -15	III	III	IV
Between 6 -10	II	III	III
Less than 6	II	II	II

Please complete your investment profile in II, III, IV, V or VI here. You cannot deviate from the investment profile that has emerged following completion of the questionnaire.

Step 4 Your investment profile for <account number 3> is: . . .

Based on the investment profile you have completed we will provide you with an advice based on the asset mixes such as determined by Deloitte's pension fund:

Investment profile (I and VII do not apply to pension)	Correction to investment horizon:
II	Very defensive -20 %
III	Defensive -10 %
IV	Neutral 0 %
V	Offensive +10%
VI	Very offensive +20%

Signing

Place :

Date :

Signature :

Please return the reply form Life Cycle Service, the investment profile questionnaire and investment profile reply sheet fully completed and signed to:

Robeco Pension Providers, attn. Andrea van Haften, Antwoordnummer 5555; 3000 VB ROTTERDAM.

Should your personal situation change, this may affect your investment profile. If this happens you must again determine your investment profile by completing the questionnaire and reply sheet.